

The Official 2026 Amazon Fees Guide



Mastering Amazon Fees:

Simplifying Complexity, Protecting Margins in 2026

As an Amazon seller, understanding the platform's fee structure is essential for protecting profitability in a market where cost pressure and competition rarely let up. In 2026, Amazon announced updates to U.S. Fulfillment by Amazon (FBA) fees — **increasing by an average of \$0.08 per unit sold** — effective January 15, 2026.

At the same time, fee complexity remains the bigger risk: small per-unit changes can compound across hundreds of SKUs, while operational changes can introduce new “surprise” costs if you're not prepared.

Key updates to know for 2026 include:

- FBA fulfillment fee changes effective January 15, 2026 (non-peak fees update).
- Inbound placement service fee increases for standard-size products (average +\$0.05/unit) for shipment plans created on or after January 15, 2026.

- Low-inventory-level fee updates, including an updated reporting approach effective January 15, 2026.
- Aged inventory surcharge changes effective January 16, 2026.
- Removal and disposal fee changes effective January 15, 2026.
- Prep + item labeling services discontinued (U.S.) effective January 1, 2026, shifting responsibility fully to sellers/suppliers/3PLs.

In this guide, we break down the most common Amazon fees — including fulfillment, referral, inbound, and inventory-related fees — and provide practical strategies to reduce waste, avoid surprise charges, and protect margins. By the end, you'll have a clearer plan for aligning operations and pricing with Amazon's 2026 fee structure — and for making changes before fees hit your P&L.

A Snapshot of Amazon Fee Changes for 2026

↑ AVERAGE
INCREASE



\$0.08 per unit

average increase in U.S.
FBA fulfillment fees

(effective January 15, 2026)

↑ AVERAGE
INCREASE



\$0.05 per unit

Average increase in
inbound placement
service fees for
standard-size products

(shipment plans created
on/after January 15, 2026)

↕ MIXED
IMPACT



From \$0.84 per unit

Updated removal &
disposal fees

(effective January 15, 2026)



Individual



\$0.99/ item sold
+ additional selling fees

*Choose this option if you are just getting started, sell fewer than 40 units a month, and do not plan on advertising or using advanced selling tools.

Business



\$39.99/ month
+ additional selling fees

*Choose this option if you sell more than 40 units a month, plan on advertising and using advanced tools, want to qualify for top placement on product detail pages and sell restricted categories.

Selling Fees

In order to sell on Amazon, all 3P resellers must begin by paying at least one of two fee structures.

Referral Fees

Referral fees are category-based and generally charged as a percentage of the total sales price (item price + shipping + gift wrap), subject to a minimum fee where applicable. These fees are separate from your selling plan fees and from FBA fulfillment fees.

Amazon's 2026 announcement focuses primarily on FBA fee updates (effective January 15, 2026).

Referral fees still vary by category, and sellers should confirm the correct fee category in Seller Central because it may not match the category shown on the retail site.

Category	Referral Fee Percentage	Referral Fee Minimum
Amazon Device Accessories	45%	\$0.30
Appliances - Compact	15% for the portion of the total sales price up to \$300.00, and 8% for any portion of the total sales price greater than \$300.00	\$0.30
Appliances - Full-Size	8%	\$0.30
Automotive and Powersports	12%	\$0.30
Base Equipment Power Tools	12%	\$0.30
Baby Products	8% for products with a total sales price of \$10.00 or less, and 15% for products with a total sales price greater than \$10.00	\$0.30
Backpacks, Handbags, and Luggage	15%	\$0.30
Beauty, Health, and Personal Care	8% for products with a total sales price of \$10.00 or less, and 15% for items with a total sales price greater than \$10.00	\$0.30
Business, Industrial, and Scientific Supplies	12%	\$0.30
Clothing and Accessories	5% for products with a total sales price of \$15.00 or less 10% for products with a total sales price greater than \$15.00 and less than or equal to \$20.00 17% for products with a total sales price greater than \$20.00	\$0.30
Computers	8%	\$0.30
Consumer Electronics*	8%	\$0.30
Electronics Accessories**	15% for the portion of the total sales price up to \$100.00, and 8% for any portion greater than \$100	\$0.30
Eyewear	15%	\$0.30

Category	Referral Fee Percentage	Referral Fee Minimum
Fine Art	20% for the portion of Sales Proceeds up to \$100 (with a minimum Referral Fee of \$1.00); 15% for any portion of Sales Proceeds greater than \$100 up to \$1,000; 10% for any portion of Sales Proceeds greater than \$1,000 up to \$5,000; and 5% for any portion of Sales Proceeds greater than \$5,000	-
Footwear	15%	\$0.30
Furniture	15% for portion of total sales price up to \$200 and 10% for any portion greater than \$200	\$0.30
Gift Cards	20%	-
Grocery and Gourmet	8% for products with a total sales price of \$15 or less and 15% for products with total sales price greater than \$15	-
Home and Kitchen	15%	\$0.30
Jewelry	20% for the portion of total sales price up to \$250 and 5% for portion greater than \$250	\$0.30
Lawn and Garden	15%	\$0.30
Lawn Mowers and Snow Throwers	15% for products with a total sales price of up to \$500 and 8% for products with a total sales price greater than \$500	\$0.30
Media - Books, DVD, Music, Software, Video	15%	-
Musical Instruments and AV Production	15%	\$0.30
Office Products	15%	\$0.30
Pet Supplies	15%, except 22% for veterinary diets	\$0.30
Sports and Outdoors	15%	\$0.30
Tires	10%	\$0.30
Tools and Home Improvement	15%	\$0.30
Toys and Games	15%	\$0.30
Video Games and Gaming Accessories	15%	-
Video Game Consoles	8%	-
Watches	16% for the portion of total sales price up to \$1,5000 and 3% for any portion greater than \$1,5000	\$0.30
Everything Else***	15%	\$0.30



Referral Fees Pricing Strategy Tip

When putting your pricing strategy together, determine the referral fee percentage for your product category on Amazon. Once you know the referral fee percentage, you can calculate the fee that you will be charged for each sale. For example, if the referral fee is 15% and your product sells for \$20, the referral fee would be \$3.

To maintain your profit margins, factor in the referral fee and your other costs when setting your product price. For example, if your product cost is \$5 and your shipping cost is \$2, you will want to set your product price at a minimum of \$10 (\$5 product cost + \$2 shipping cost + \$3 referral fee) to break even. However, **to improve your profit margins**, you may want to set your product price higher than \$10 to account for other expenses, such as advertising costs or overhead.

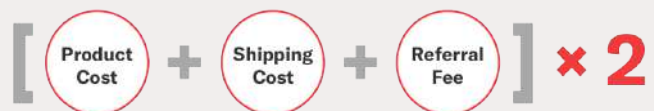
By setting your prices in this way, you'll be able to maintain your margins while also factoring in the referral fee that you'll be charged on each sale.



Maintain Profit Margins:



Improve Profit Margins:



Shipping and Fulfillment Fees

Inbound Placement Service Fee

Inbound placement service fees apply when you choose shipment options that reduce Amazon's ability to distribute inventory across its fulfillment network. **For shipment plans created on or after January 15, 2026, Amazon will increase the inbound placement service fee for standard-size products by an average of \$0.05 per unit.**

To reduce inbound placement costs, evaluate your shipment plan options and compare the tradeoff between:

- Fewer destinations (higher inbound placement fees, potentially simpler operations)
- More split shipments (lower inbound placement fees, more complexity).

FBA Non-peak Fulfillment Fees (excluding apparel)

		January 15, 2025 - October 14, 2025			Starting January 15, 2026		
Size tier	Shipping weight	<\$10	\$10-\$50	>\$50	<\$10	\$10-\$50	>\$50
Small standard	2 oz or less	\$2.29	\$3.06	\$3.06	\$2.43	\$3.32	\$3.58
	2+ to 4 oz	\$2.38	\$3.15	\$3.15	\$2.49	\$3.42	\$3.68
	4+ to 6 oz	\$2.47	\$3.24	\$3.24	\$2.56	\$3.45	\$3.71
	6+ to 8 oz	\$2.56	\$3.33	\$3.33	\$2.66	\$3.54	\$3.80
	8+ to 10 oz	\$2.66	\$3.43	\$3.43	\$2.77	\$3.68	\$3.94
	10 + to 12 oz	\$2.76	\$3.53	\$3.53	\$2.82	\$3.78	\$4.04
	12+ to 14 oz	\$2.83	\$3.60	\$3.60	\$2.92	\$3.91	\$4.17
	14+ to 16 oz	\$2.88	\$3.65	\$3.65	\$2.95	\$3.96	\$4.22

		January 15, 2025 - October 14, 2025			Starting January 15, 2026		
Size tier	Shipping weight	<\$10	\$10-\$50	>\$50	<\$10	\$10-\$50	>\$50
Small standard	2 oz or less	\$2.29	\$3.06	\$3.06	\$2.43	\$3.32	\$3.58
	2+ to 4 oz	\$2.38	\$3.15	\$3.15	\$2.49	\$3.42	\$3.68
	4+ to 6 oz	\$2.47	\$3.24	\$3.24	\$2.56	\$3.45	\$3.71
	6+ to 8 oz	\$2.56	\$3.33	\$3.33	\$2.66	\$3.54	\$3.80
	8+ to 10 oz	\$2.66	\$3.43	\$3.43	\$2.77	\$3.68	\$3.94
	10 + to 12 oz	\$2.76	\$3.53	\$3.53	\$2.82	\$3.78	\$4.04
	12+ to 14 oz	\$2.83	\$3.60	\$3.60	\$2.92	\$3.91	\$4.17
	14+ to 16 oz	\$2.88	\$3.65	\$3.65	\$2.95	\$3.96	\$4.22
Small Bulky	0 to 50 lb	\$8.84 + \$0.38/ lb interval above first lb	\$9.61 + \$0.38/ lb interval above first lb	\$9.61 + \$0.38/ lb interval above first lb	\$6.78 + \$0.38/ lb interval above first lb	\$7.55 + \$0.38/ lb interval above first lb	\$7.55 + \$0.38/ lb interval above first lb
Large Bulky	0 to 50 lb	\$8.84 + \$0.38/ lb interval above first lb	\$9.61 + \$0.38/ lb interval above first lb	\$9.61 + \$0.38/ lb interval above first lb	\$8.58 + \$0.38/ lb interval above first lb	\$9.35 + \$0.38/ lb interval above first lb	\$9.35 + \$0.38/ lb interval above first lb
Extra-large 0 to 50 lb	0 to 50 lb	\$25.56 + \$0.38/ lb interval above first lb	\$26.33 + \$0.38/ lb interval above first lb	\$26.33 + \$0.38/ lb interval above first lb	\$25.56 + \$0.38/ lb interval above first lb	\$26.33 + \$0.38/ lb interval above first lb	\$26.33 + \$0.38/ lb interval above first lb
Extra-large 50+ to 70 lb	50+ to 70 lb	\$39.35 + \$0.75/ lb interval above 51 lb	\$40.12 + \$0.75/ lb interval above 51 lb	\$40.12 + \$0.75/ lb interval above 51 lb	\$36.55 + \$0.75/ lb interval above 51 lb	\$37.32 + \$0.75/ lb interval above 51 lb	\$37.32 + \$0.75/ lb interval above 51 lb
Extra-large 70+ to 150 lb	70+ to 150 lb	\$54.04 + \$0.75/ lb interval above 71 lb	\$54.81 + \$0.75/ lb interval above 71 lb	\$54.81 + \$0.75/ lb interval above 71 lb	\$50.55 + \$0.75/ lb interval above 71 lb	\$51.32 + \$0.75/ lb interval above 71 lb	\$51.32 + \$0.75/ lb interval above 71 lb
Extra-large 150+ lb1	150+ lb	\$194.18 + \$0.19/ lb interval above 151 lb	\$194.95 + \$0.19/ lb interval above 151 lb	\$194.95 + \$0.19/ lb interval above 151 lb	\$194.18 + \$0.19/ lb interval above 151 lb	\$194.95 + \$0.19/ lb interval above 151 lb	\$194.95 + \$0.19/ lb interval above 151 lb

FBA Fulfillment Fees

The fee per unit covers various services, such as order picking and packing, shipping and handling, customer service, and product returns. The fees are calculated based on the weight and dimensions of your product.

For 2026: Amazon's non-peak U.S. FBA fulfillment fees update effective January 15, 2026 (following the holiday peak period). Plan your pricing and margin targets so your post-peak baseline reflects the 2026 rate card.

Small standard-size and large standard-size tiers underwent measurement changes, while new large bulky and extra-large size tiers replaced small, medium, large, and special oversize tiers.



Effective January 15, 2026, fulfillment fees will revert to non-peak fee rates, which will see the following changes:

- **Standard-size products priced between \$10-\$50** will see fulfillment fees increase by \$0.08 per unit on average. Small standard-size product fulfillment fees in this price range will increase by \$0.25 per unit and Large standard-size product fees will increase by \$0.05 per unit, on average.
- **Standard-size products priced below \$10** will see fulfillment fees increase by \$0.05 per unit on average. Small standard-size product fulfillment fees in this price range will increase by \$0.12 per unit on average and Large standard-size product fees will remain unchanged as we continue to invest in growing this selection priced below \$10. This means that these products priced below \$10 will now receive an effective fee discount of \$0.86 per unit on average (up from \$0.77 previously) compared to standard-size products priced \$10 or higher.
- **Standard-size products priced above \$50** will see fulfillment fees increase by \$0.31 per unit on average. These products require a higher level of service including extra handling, more features, and faster processing. We'll also continue to improve the FBA service for higher-priced products, including improvements to your returns experience, reduced defects that cause missing and damaged inventory, and faster processing of removals. Some of these updates have already started rolling out and more will be available in the coming months.

Non-Apparel Fees

		Starting January 15, 2026		
Size tier	Shipping weight	<\$10	\$10-\$50	>\$50
Small Standard	2 oz or less	\$2.43	\$3.32	\$3.58
	2+ to 4 oz	\$2.49	\$3.42	\$3.68
	4+ to 6 oz	\$2.56	\$3.45	\$3.71
	6+ to 8 oz	\$2.66	\$3.54	\$3.80
	8+ to 10 oz	\$2.77	\$3.68	\$3.94
	10+ to 12 oz	\$2.82	\$3.78	\$4.04
	12+ to 14 oz	\$2.92	\$3.91	\$4.17
	14+ to 16 oz	\$2.95	\$3.96	\$4.22
Large Standard	14+ to 16 oz	\$2.91	\$3.73	\$3.99
	4 oz or less	\$3.13	\$3.95	\$4.21
	4+ to 8 oz	\$3.38	\$4.20	\$4.46
	8+ to 12 oz	\$3.78	\$4.60	\$4.86
	12+ to 16 oz	\$4.22	\$5.04	\$5.30
	1+ to 1.25 lb	\$4.60	\$5.42	\$5.68
	1.25+ to 1.5 lb	\$4.75	\$5.57	\$5.83
	1.5+ to 1.75 lb	\$5.00	\$5.82	\$6.08
	1.75+ to 2 lb	\$5.10	\$5.92	\$6.18
	2+ to 2.25 lb	\$5.28	\$6.10	\$6.36
	2.5+ to 2.75 lb	\$5.44	\$6.26	\$6.52
	2.75+ to 3lb	\$5.85	\$6.67	\$6.93
	3+ lb to 20 lb	\$6.15 + \$0.08 per 4 oz interval above first 3 lb	\$6.97 + \$0.08 per 4 oz interval above first 3 lb	\$7.23 + \$0.08 per 4 oz interval above first 3 lb

Low-Price FBA Fees

Previously known as the Small and Light program, low-price FBA rates are applicable for all-low price products (those priced below \$10).

Important timing note for Q4 to Q1 transitions: Amazon applies holiday peak fulfillment fees from October 15, 2025 through January 14, 2026. Beginning January 15, 2026, fulfillment fees revert to updated 2026 non-peak rates. If you’re forecasting margin, model both periods separately.

Non-Apparel Fees (cont.)

		Starting January 15, 2026		
Size tier	Shipping weight	<\$10	\$10-\$50	>\$50
Small Bulky	0 to 50 lb	\$6.78 + \$0.38/lb interval above first lb	\$7.55 + \$0.38/lb interval above first lb	\$7.55 + \$0.38/lb interval above first lb
Large Bulky	0 to 50 lb	\$8.58 + \$0.38/lb interval above first lb	\$9.35 + \$0.38/lb interval above first lb	\$9.35 + \$0.38/lb interval above first lb
Extra-large 0 to 50 lb	0 to 50 lb	\$25.56 + \$0.38/lb interval above first lb	\$26.33 + \$0.38/lb interval above first lb	\$26.33 + \$0.38/lb interval above first lb
Extra-large 50+ to 70 lb	50+ to 70 lb	\$36.55 + \$0.75/lb interval above 51 lb	\$37.32 + \$0.75/lb interval above 51 lb	\$37.32 + \$0.75/lb interval above 51 lb
Extra-large 70+ to 150 lb	70+ to 150 lb	\$50.55 + \$0.75/lb interval above 71 lb	\$51.32 + \$0.75/lb interval above 71 lb	\$51.32 + \$0.75/lb interval above 71 lb
Extra-large 150+ lb	150+ lb	\$194.18 + \$0.19/lb interval above 151 lb	\$194.95 + \$0.19/lb interval above 151 lb	\$194.95 + \$0.19/lb interval above 151 lb

Apparel Fees

		Starting January 15, 2026		
Size tier	Shipping weight	<\$10	\$10-\$50	>\$50
Small Standard	2 oz or less	\$2.62	\$3.51	\$3.77
	2+ to 4 oz	\$2.64	\$3.54	\$3.80
	4+ to 6 oz	\$2.68	\$3.59	\$3.85
	6+ to 8 oz	\$2.81	\$3.69	\$3.95
	8+ to 10 oz	\$3.00	\$3.91	\$4.17
	10+ to 12 oz	\$3.10	\$4.09	\$4.35
	12+ to 14 oz	\$3.20	\$4.20	\$4.46
	14+ to 16 oz	\$3.30	\$4.25	\$4.51
Large Standard	4 oz or less	\$3.48	\$4.30	\$4.56
	4+ to 8 oz	\$3.68	\$4.50	\$4.76
	8+ to 12 oz	\$3.90	\$4.72	\$4.98
	12+ to 16 oz	\$4.35	\$5.17	\$5.43
	1+ to 1.25 lb	\$5.05	\$5.87	\$6.13
	1.25+ to 1.5 lb	\$5.22	\$6.04	\$6.30
	1.5+ to 1.75 lb	\$5.32	\$6.14	\$6.40
	1.75+ to 2 lb	\$5.43	\$6.25	\$6.51
	2+ to 2.25 lb	\$5.78	\$6.60	\$6.86
	2.25+ to 2.5 lb	\$5.90	\$6.72	\$6.98
	2.5+ to 2.75 lb	\$5.95	\$6.77	\$7.03
	2.75+ to 3lb	\$6.08	\$6.90	\$7.16
	3+ lb to 20 lb	\$6.15 + \$0.16 /half-lb interval above first 3 lb	\$6.97 + \$0.16 /half-lb above first 3 lb	\$7.23 + \$0.16 /half-lb above first 3 lb

Apparel Fees (cont.)

		Starting January 15, 2026		
Size tier	Shipping weight	<\$10	\$10-\$50	>\$50
Small Bulky	0 to 50 lb	\$6.78 + \$0.38/lb interval above first lb	\$7.55 + \$0.38/lb interval above first lb	\$7.55 + \$0.38/lb interval above first lb
Large Bulky	0 to 50 lb	\$8.58 + \$0.38/lb interval above first lb	\$9.35 + \$0.38/lb interval above first lb	\$9.35 + \$0.38/lb interval above first lb
Extra-large 0 to 50 lb	0 to 50 lb	\$25.56 + \$0.38/lb interval above first lb	\$26.33 + \$0.38/lb interval above first lb	\$26.33 + \$0.38/lb interval above first lb
Extra-large 50+ to 70 lb	50+ to 70 lb	\$36.55 + \$0.75/lb interval above 51 lb	\$37.32 + \$0.75/lb interval above 51 lb	\$37.32 + \$0.75/lb interval above 51 lb
Extra-large 70+ to 150 lb	70+ to 150 lb	\$50.55 + \$0.75/lb interval above 71 lb	\$51.32 + \$0.75/lb interval above 71 lb	\$51.32 + \$0.75/lb interval above 71 lb
Extra-large 150+ lb	150+ lb	\$194.18 + \$0.19/lb interval above 151 lb	\$194.95 + \$0.19/lb interval above 151 lb	\$194.95 + \$0.19/lb interval above 151 lb

Dangerous Goods Fees

		Starting January 15, 2026		
Size tier	Shipping weight	<\$10	\$10-\$50	>\$50
Small Standard	2 oz or less	\$3.40	\$4.29	\$4.55
	2+ to 4 oz	\$3.43	\$4.36	\$4.62
	4+ to 6 oz	\$3.48	\$4.37	\$4.63
	6+ to 8 oz	\$3.55	\$4.43	\$4.69
	8+ to 10 oz	\$3.64	\$4.55	\$4.81
	10+ to 12 oz	\$3.65	\$4.61	\$4.87
	12+ to 14 oz	\$3.73	\$4.72	\$4.98
	14+ to 16 oz	\$3.77	\$3.78	\$5.04
Large Standard	4 oz or less	\$3.73	\$4.55	\$4.81
	4+ to 8 oz	\$3.94	\$4.76	\$5.02
	8+ to 12 oz	\$4.17	\$4.99	\$5.25
	12+ to 16 oz	\$4.37	\$5.19	\$5.45
	1+ to 1.25 lb	\$4.82	\$5.64	\$5.90
	1.25+ to 1.5 lb	\$5.20	\$6.02	\$6.28
	1.5+ to 1.75 lb	\$5.35	\$6.17	\$6.43
	1.75+ to 2 lb	\$5.49	\$6.31	\$6.57
	2+ to 2.25 lb	\$5.56	\$6.38	\$6.64
	2.25+ to 2.5 lb	\$5.74	\$6.56	\$6.82
	2.5+ to 2.75 lb	\$5.90	\$6.72	\$6.98
	2.75+ to 3lb	\$6.31	\$7.13	\$7.39
	3+ lb to 20 lb	\$6.61 + \$0.08 per 4 oz interval above first 3 lb	\$7.43 + \$0.08 per 4 oz interval above first 3 lb	\$7.69 + \$0.08 per 4 oz interval above first 3 lb

FBA Storage Fees

Amazon charges inventory storage fees on a monthly basis, which are calculated based on the average daily volume of your inventory in cubic feet at their fulfillment centers. The volume of your inventory is determined by its size when appropriately packaged and ready for shipment.

Month	Standard Size	Oversize
January - September	\$0.78 per cubic foot	\$0.56 per cubic foot
October - December	\$2.40 per cubic foot	\$1.40 per cubic foot

Courtesy of Amazon



If your products are classified as dangerous goods or have been stored in an Amazon fulfillment center for more than 271 days, you will be subject to additional inventory storage fees. Additionally, if you have a high volume of inventory stored relative to the volume of your recent weekly sales, you may be charged a storage utilization surcharge.

Incentives and Exemptions

New sellers who create and send their first shipment to a fulfillment center within 90 days of listing their offer will qualify for \$400 in credits that apply to the FBA inbound placement service fee, allowing you to reduce your fees. For more information, go to New Seller Incentives.

Sellers who use the Amazon Partnered Carrier program receive \$100 off shipments into the Amazon fulfillment network.

Fulfillment By Seller Fees

When you fulfill orders yourself, Amazon charges shipping rates based on the product category and shipping service selected by the customer and then passes the amount on to you in the form of a shipping credit.

Sellers with the Business or Professional plan get to set their own shipping rates (excluding books, music, video, and DVD products). The referral fee still applies here and is calculated from the total sale price, including the item price, shipping cost, and gift-wrapping charges.

Sellers with the Individual plan abide by Amazon's set shipping rates for all products. This is even in the case where the shipping credit is less than total shipping costs, so it is important to price appropriately to ensure profit.



Shipping Credits for Books, Music, Videos, and DVDs

Shipping Method	Books	Music	Videos	DVDs
Domestic Standard*	\$3.99	\$3.99	\$3.99	\$3.99
Domestic Expedited**	\$6.99	\$6.19	\$6.19	\$6.19
Domestic Two Day***	\$14.95	\$14.95	\$14.95	\$14.95
International Standard	Up to 1 lb. - \$16.95 Over 1 lb. - \$24.95	\$14.95	\$14.95	\$14.95
International Expedited	\$46.50	\$46.50	\$46.50	\$46.50

Courtesy of Amazon

* Includes APO, FPO, and U.S. Protectorate addresses.

** Two-Day Shipping is available to eligible sellers only

*** Refers to the weight of the item, excluding the seller's packaging

Shipping Credits for All Other Categories (Individual Plan)

Shipping Method	Video Games	Software & Computer Games	All Other Categories
Domestic Standard*	\$3.99	\$3.99	\$4.49 + \$0.50/lb***
Domestic Expedited*	\$6.99	\$6.99	\$6.49 + \$0.99/lb***
Domestic Two Day**	N/A	N/A	N/A
International Standard	N/A	N/A	N/A
International Expedited	N/A	N/A	N/A

Courtesy of Amazon

* Includes APO, FPO, and U.S. Protectorate addresses.

** Two-Day Shipping is available to eligible sellers only

*** Refers to the weight of the item, excluding the seller's packaging

AWD Fees

Amazon's Warehousing and Distribution (AWD) program includes three key fee types: storage, processing, and transportation. These charges are designed to cover the costs associated with storing inventory, handling products, and ensuring efficient delivery to customers.

AWD fees vary based on how inventory is transported into AWD and how it is replenished into FBA, with rates applied at the SKU level.

Base Rate

The base rate applies when sellers use their own carrier or third-party transportation service to send inventory into AWD.



Amazon-Managed Rate

The Amazon-managed rate applies when sellers use Amazon-managed upstream transportation, such as:

- Amazon Global Logistics (AGL)
- Amazon Global Selling SEND
- Amazon Partnered Carrier programs

To qualify, sellers must have sent at least one qualifying shipment using an Amazon-managed transportation option within the prior four months. Eligibility is evaluated monthly and applied to the following month's charges.

Under the Amazon-managed rate, Amazon may offer discounted AWD storage and transportation fees compared to base rates. Discount structures and eligibility are subject to change and should be confirmed in Seller Central.

Smart Storage Rate (Auto Replenishment)

The smart storage rate applies to a SKU when AWD auto-replenishment is used to transfer inventory from AWD to FBA. To qualify, the SKU must meet the criteria below. Amazon will calculate these metrics. When it is determined you meet the criteria, the smart storage rate will be applied automatically.

Smart storage rate

The smart storage rate applies to a SKU when AWD auto-replenishment is used to transfer inventory from AWD to FBA. To qualify, the SKU must meet the criteria below. Amazon will calculate these metrics— when it is determined you meet the criteria, the smart storage rate will be applied automatically.

Criteria:

1. Auto-replenishment ratio: To qualify, at least 70% of your SKU's inventory must have been sent to fulfillment centers via AWD auto-replenishment in the prior 90 days.

2. Combined historical days of supply: A SKU's inventory across AWD and FBA must meet or exceed 70 days relative to historical demand. This is determined by dividing the average daily inventory across both AWD and FBA by the average shipped units from FBA. The assessment is done over two periods: the last 30 days (short-term) and the last 90 days (long-term), with the higher value being used to determine eligibility. Eligibility is evaluated on the 25th of each month for the following month's charges.

AWD fees effective January 15, 2026		Base rates	Smart storage rate	Amazon managed rate
AWD storage fee	West Region (Including the West Palletizable Region)	\$0.57/cubic foot per month	\$0.51/cubic foot per month (10% off base rate)	\$0.46/cubic foot per month (20% off base rate)
	Other Regions	\$0.48/cubic foot per month	\$0.43/cubic foot per month	\$0.38/cubic foot per month (20% off base rate)
AWD inbound processing fee		\$1.40/box	\$1.40/box	\$1.40/box
AWD outbound processing fee		\$1.40/box	\$1.40/box	\$1.40/box
AWD transportation fee		\$1.40/cubic foot	\$1.40/cubic foot	\$1.26/cubic foot (10% off base rate)

AWD Processing Fee

In 2025, Amazon separated the AWD processing fee into inbound and outbound charges.

For 2026, they're updating them to:

- **West Region Storage:** Increases to \$0.57 per cu ft/month (up from \$0.48, a 19% increase); other regions remain flat.
- **Transportation Fees:** Base rate rises to \$1.40 per cu ft (from \$1.15). Amazon-Managed rates increase from \$1.04 to \$1.26 per cu ft (+20–22%).
- **Inbound/Outbound Box Fees:** Each rises by \$0.05 per box for total of \$1.40 per box
- **Discounts:** Smart Storage (10%) and Managed Storage (20%) discounts remain for qualifying sellers.

Multi-Channel Distribution Fees

Multi-channel Distribution orders incur AWD storage and processing fees, as inventory stored in distribution centers can be used for replenishment to Amazon's fulfillment network or other sales channels.

Amazon applies separate inbound and outbound AWD processing fees for Multi-Channel Distribution orders.

1. Inbound processing fees apply when inventory is received into AWD

2. Outbound processing fees apply when inventory is shipped from AWD to non-Amazon channels or destinations

This inbound/outbound processing structure, introduced in 2025, continues to apply in 2026. Fee amounts vary by rate type and are subject to change, so sellers should confirm current rates in Seller Central when forecasting costs.

Transportation Fees for Multi-Channel Distribution

Transportation fees for Multi-Channel Distribution orders are distance-based and determined by:

- Shipping weight
- Shipping distance
- Selected shipping method

This model favors shorter hauls and replaces the historical flat-rate transportation structure for MCD orders.

When creating a replenishment or distribution order, sellers can choose between:

- Palletized load – boxes consolidated onto pallets for delivery
- Box load – small-parcel delivery where boxes ship directly to distribution channels

Weight Calculation Methodology

- Loose boxes: Dimensional weight applies
- Palletized loads: Dimensional weight is calculated using the formula: $\text{Length} \times \text{Width} \times \text{Height (inches)} \div 250$

Important Exception for Amazon Network Replenishment

Transportation fees for inventory replenished into Amazon's fulfillment network (AWD → FBA) do not use the distance-based transportation model. These transfers continue to follow Amazon's fixed-rate transportation structure, without distance-based adjustments.

Box load (small parcel delivery)		Palletized load (LTL/TL)	
Distance in miles*	Fee per pound	Distance in miles*	Fee per pound
0-150	\$0.43	0-250	\$0.11
151-300	\$0.49	251-500	\$0.15
301-600	\$0.53	501-1000	\$0.21
601-1,000	\$0.65	1001-1500	\$0.27 1001-1400
1,001-1,400	\$0.80	1501-2000	\$0.32
1,401-1,800	\$0.95	2001+	\$0.36
1,801+	\$1.07		

Shipping Weight Example:

Box load - Actual weight is greater than dimensional weight

Dimensions: 6.3 x 6.2 x 4.8 inches

Box weight: 13 lb

Dimensional weight: 1.3 lb

Shipping weight = 13 lb

Pallet load – Actual weight is less than dimensional weight

Dimensions: 48 x 40 x 42 inches

Pallet weight: 250 lb

Dimensional weight: 322.6 lb

Shipping weight = 322.6 lb

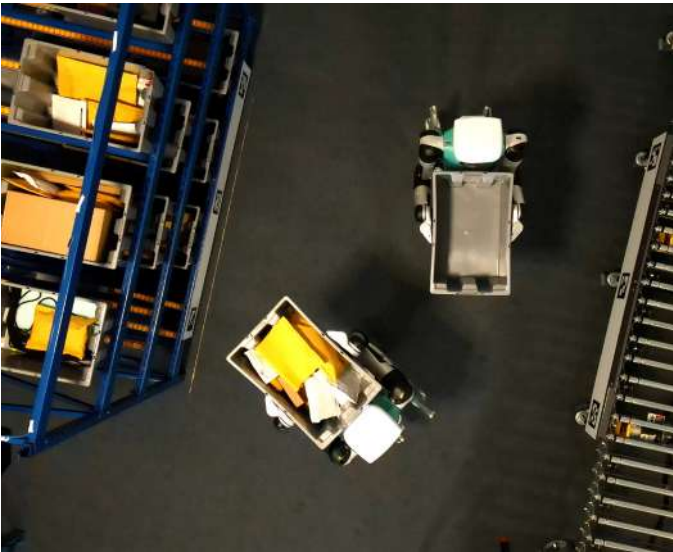
Additional Amazon Selling Fees

Inventory Related Fees:

Low-Inventory-Level Fee

This fee may apply to certain standard-size products when Amazon determines inventory levels are consistently low relative to sales velocity.

For 2026, Amazon is updating how sellers can preview and manage this fee using the FNSKU-level Low Inventory Level Fee report, effective January 15, 2026. Sellers should use this report to identify at-risk SKUs and adjust replenishment timing before the fee triggers.



April 1, 2024 and After				
2026 Size Tier	Shipping Weight	Low-Inventory-Level Fee		
		0-14 Historical Days of Supply	14-21 Historical Days of Supply	21-28 Historical Days of Supply
Small Standard	Up to 16 oz	\$0.89	\$0.63	\$0.32
Large Standard	Up to 3 lb	\$0.97	\$0.70	\$0.36
Large Standard	3+lb to 20 lb	\$1.11	\$0.87	\$0.47

Courtesy of Amazon

Aged Inventory Surcharge Fee

Update for 2026: Amazon announced changes to the aged inventory surcharge effective January 16, 2026, including updated rates for items aged 366 days or more. Sellers should review aged inventory exposure ahead of the January change and accelerate sell-through, removals, or liquidation where it improves net recovery. Aged inventory surcharges (previously known as the Long-Term Storage Fee) are assessed on inventory stored between 271 to 365 days. New fee tiers will begin on inventory aged 181 to 270 days for ALL products except items listed under clothing, shoes, bags, jewelry, and watches in the US. Amazon will continue to charge an aged inventory surcharge for units stored longer than 365 days.

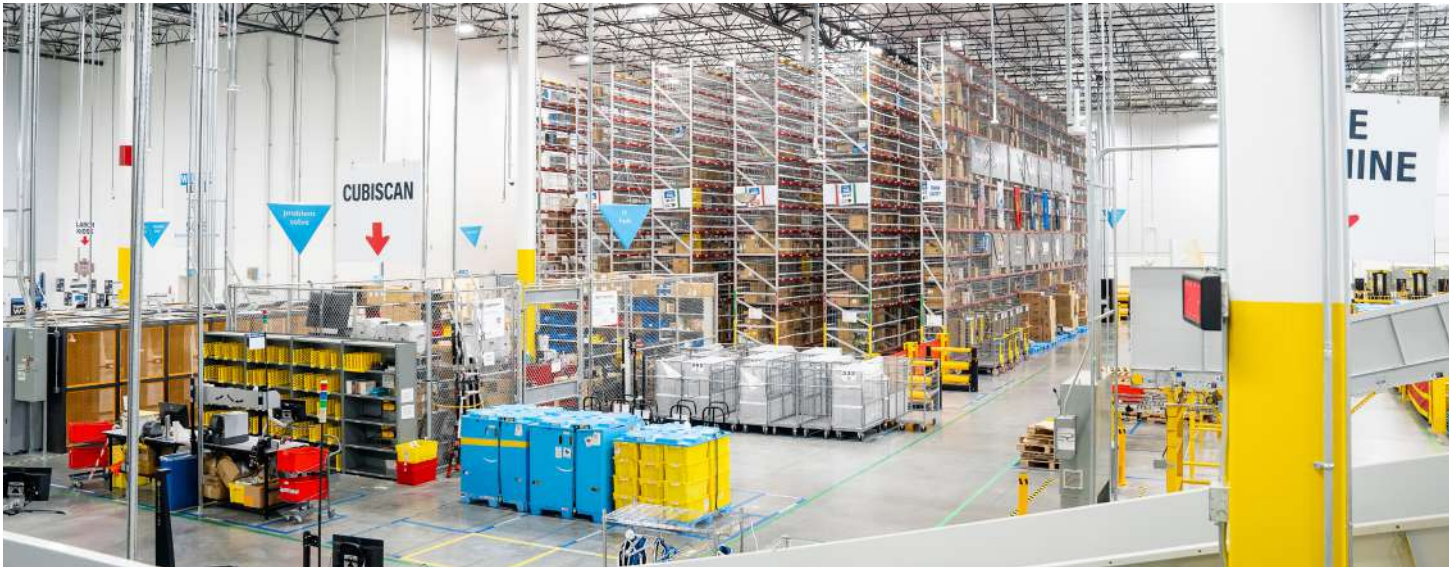
Surcharges are assessed using inventory snapshots on the 15th day of each month and are in addition to the monthly inventory storage fee. Use the FBA Inventory tool to determine which ASINs are subject to the aged inventory surcharge, including ASIN’s subject to the 60 day fee.

Calculations are based on a first-in, first-out basis across the entire fulfillment network. Items that are sold or removed are deducted from the inventory that has been in the fulfillment network the longest, regardless of which unit was actually shipped or removed.

Fee Details

From January 16, 2026 on								
Inventory Assessment Date	Items Aged 181-210 Days	Items Aged 211-240 Days	Items Aged 241-270 Days	Items Aged 271-300 Days	Items Aged 301-330 Days	Items Aged 331-365 Days	Items Aged 366 Days to 455 Days	Items Aged 456 days or more
Monthly (every 15th of the month)	\$0.50 per cubic foot (excluding certain items)*	\$1.00 per cubic foot (excluding certain items)*	\$1.50 per cubic foot (excluding certain items)*	\$5.45 per cubic foot	\$5.70 per cubic foot	\$5.90 per cubic foot	\$6.90 per cubic foot or \$0.15 per unit, whichever is greater	\$7.9 per cubic foot or \$0.35 per unit, whichever is greater

Courtesy of Amazon



Removal Order and Disposal Fees

These fees are incurred when you choose to remove your products from Amazon’s fulfillment centers or have Amazon dispose of your damaged or unsold inventory. These fees can add up quickly and are determined by the size and weight of the unit.

February 5, 2024, and After		
Size Tier	Shipping Weight	Removal or Disposal Fee per Unit
Standard-Size	0 to 0.5 lb	\$1.04
	0.5+ to 1.0 lb	\$1.53
	1.0+ to 2.0 lb	\$2.27
	More than 2 lb	\$2.89 + \$1.06/lb above 2 lb
Large Bulky, Extra-Large and Special Handling Items*	0 to 1.0 lb	\$3.12
	1+ to 2.0 lb	\$4.30
	2.0+ to 4.0 lb	\$6.36
	4.0+ to 10.0 lb	\$10.04
	More than 10.0 lb	\$14.32 + \$1.06/lb above 10 lb

Courtesy of Amazon
* Special handling items may include apparel, shoes, watches, jewelry, and dangerous goods
* Large bulky and extra-large are formerly known as Oversize

FBA Liquidation Fees

Amazon charges two liquidation fees. One is the liquidation referral fee of 15% calculated on the gross recovery value of the product, and the other is the processing fee based on the structure below:

Size Tier	Shipping Weight	Liquidation Processing Fee per Unit
Standard-Size	0 to 0.5 lb	\$0.25
	0.5+ to 1.0 lb	\$0.30
	1.0+ to 2.0 lb	\$0.35
	More than 2 lb	\$0.40 + \$0.20/lb above 2lb
Large Bulky, Extra-Large and Special Handling Items*	0 to 1.0 lb	\$0.60
	1+ to 2.0 lb	\$0.70
	2.0+ to 4.0 lb	\$0.90
	4.0+ to 10.0 lb	\$1.45
	More than 10.0 lb	\$1.90 + \$0.20/lb above first 10 lb

Courtesy of Amazon
* Special handling items may include apparel, shoes, watches, jewelry, and dangerous goods
* Large bulky and extra-large are formerly known as Oversize

Returns Processing Fees

This is charged on orders where Amazon offers free return shipping. Previously, this fee applies ONLY to customer-returned products in the Apparel and Shoes categories.

Returns processing fees apply to orders where Amazon offers free return shipping. For apparel

and shoes, the fee can apply per returned unit; for other categories, Amazon may charge returns processing fees for returned units above a return-rate threshold.

For 2026, confirm thresholds, logic, and any category exceptions in Seller Central’s 2026 returns processing fee guidance before finalizing rate tables in this guide.

Size Tier	Shipping Weight	Apparel and Shoes Charged for Each Returned Unit	Shipping Weight	All Products Excluding Apparel and Shoes Charged to Returned Units Above Threshold
Small Standard	4 oz or less	\$1.65	2 oz or less	\$1.78
			2+ to 4 oz	\$1.84
	4+ to 8 oz	\$1.75	4+ to 6 oz	\$1.90
			6+ to 8 oz	\$1.96
	8+ to 12 oz	\$1.85	8+ to 10 oz	\$2.02
			10+ to 12 oz	\$2.08
	12+ to 16 oz	\$1.95	12+ to 14 oz	\$2.14
			14+ to 16 oz	\$2.21
Large Standard	4 oz or less	\$2.04	4 oz or less	\$2.36
	4+ to 8 oz	\$2.12	4+ to 8 oz	\$2.70
	8+ to 12 oz	\$2.19	8+ to 12 oz	\$3.05
	12+ to 16 oz	\$2.27	12+ to 16 oz	\$3.39
	16+ oz to 1.5 lb	\$2.62	1+ to 1.25 lb	\$3.70
			1.25+ to 1.5 lb	\$4.01
	1.5+ to 2 lb	\$2.98	1.5+ to 1.75 lb	\$4.32
			1.75+ to 2 lb	\$4.63
	2+ to 2.5 lb	\$3.33	2+ to 2.25 lb	\$4.66
			2.75+ to 3 lb	\$4.73
	2.5+ to 3 lb	\$3.69	2.5+ to 2.75 lb	\$4.71
			2.75+ to 3 lb	\$4.73
	3+ lb to 20 lb	\$3.89 + \$0.10/half-lb interval above first 3 lb	3+ lb to 20 lb	\$5.00 + \$0.05 per 4 oz interval above first 3 lb

Returns Processing Fees (cont.)

Size Tier	Shipping Weight	Apparel and Shoes Charged for Each Returned Unit	Shipping Weight	All Products Excluding Apparel and Shoes Charged to Returned Units Above Threshold
Small and Large Bulky	0 to 50 lb	\$6.74 + \$0.32 per 1 lb interval above first lb	0 to 50 lbs	\$6.74 + \$0.32 per 1 lb interval above first lb
Extra-Large 0 to 50 lb	0 to 50 lb	\$26.33 + \$0.38/lb interval above first lb	0 to 50 lb	\$26.33 + \$0.38/lb interval above first lb
Extra-Large 50+ to 70 lb	50+ to 70 lb	\$40.12 + \$0.75/lb interval above 51 lb	50+ to 70 lb	\$40.12 + \$0.75/lb interval above 51 lb
Extra-Large 70+ to 150 lb	70+ to 150 lb	\$52.45 + \$0.75 per 1 lb interval above 71 lb	70+ to 150 lb	\$52.45 + \$0.75 per 1lb interval above 71 lb
Extra-Large 150+ lb	150+ lb	\$157.35 + \$0.19 per 1 lb interval above 151 lb	150+ lb	\$157.35 + \$0.19 per 1 lb interval above 151 lb

Courtesy of Amazon

* For Apparel products, Amazon uses the greater of unit weight or dimensional weight to determine the shipping weight for all large standard-size products. This is similar to the change they made in 2022, where they extended dimensional weight to all large standard-size products below 12 ounces, except Apparel.

Unplanned Service Fees

Unplanned service fees (and related compliance charges) can apply when inventory arrives at fulfillment centers without meeting Amazon's inbound requirements for preparation, labeling, routing, packaging, or shipment accuracy. These charges can add up quickly and they're often avoidable with stronger supplier/3PL processes.

Important 2026 operational change: Because Amazon is discontinuing prep and item labeling services in the U.S. effective January 1, 2026, sellers should treat prep/label compliance as a required upstream process — not something Amazon will “fix” at the warehouse.

FBA Manual Processing Fee

* Occurs when box content information is not provided

Months	Manual Processing Fee
January - October	\$0.15 per unit
November - December	\$0.30 per unit

Courtesy of Amazon

Advertising Fees:

If you choose to advertise on Amazon, your fees will vary based on the keywords you bid on. This is because Amazon's advertising operates on a PPC model, meaning you pay-per-click. Generally speaking, the higher your advertising budget, the more clicks you get; however, that doesn't always translate into sales.

Display ad, video ad, and Amazon DSP campaign costs also vary depending on format and placement. Opting for a managed-service option through an Amazon Ads account executive typically necessitates a minimum spend of \$50,000 (USD). This includes display ads, video ads, and those run through the Amazon DSP. Audio ads, sold on a CPM (cost-per-thousand impressions) basis, generally require a minimum budget of \$50,000 (US). Custom programs are also subject to a specified minimum spend.

Tips for Lowering Advertising Costs:

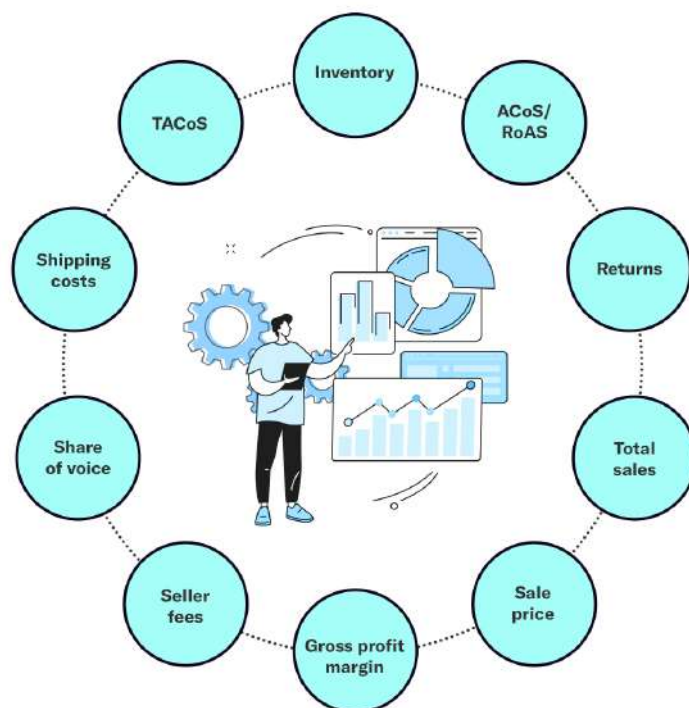
By choosing smart keywords, those with a low cost-per-click (CPC) and high lead conversion, you can improve your CPC while still hitting your sales goals. You can optimize your advertising performance further by ensuring your product listing pages are refined by following the guidelines from Amazon.

Managing Fees for a More Profitable Future

Fees are largely unavoidable when selling on Amazon, but with smart, real-time pricing, you can still make a profit, especially when you use an award-winning AI-powered repricer like Feedvisor.

Leveraging sophisticated algorithms and data-driven insights from market trends, Feedvisor's price optimization platform enables you to set competitive prices for your products, helping you increase sales and reduce inventory carrying costs.

Organize your catalog using valuable analytics and reporting to help you identify which products are most profitable and which may be at risk of incurring fees. With these insights at your fingertips, you can make informed decisions about your inventory management and pricing strategies and stay ahead of the competition in the fast-paced world of e-commerce.



Let Feedvisor help you drive continuous optimization across your business in 2026



Walmart
Connect



amazon marketplace
developer council

Walmart Connect
Certified Creative Partner

Feedvisor is the intelligence layer built for this new era of adaptive commerce.

As AI agents shape discovery, sentiment influences ranking, and retail media shifts by the minute, brands need a system that can interpret signals and act on them, without forcing teams to manage every lever manually.

Feedvisor brings together:



Advertising optimization – aligning spend to profitability, not just ROAS



AI-powered pricing and promotion – adapting to market shifts, competitor moves, agent behavior, and margin pressure



Inventory and demand signals – protecting visibility by avoiding stockouts and operational penalties



Conversational insights – giving teams direct answers instead of dashboards to decipher

The result is a unified decision engine that allows brands operate with the speed, precision, and intelligence that 2026 demands. While competitors are reacting to yesterday's data, Feedvisor clients are acting on what's happening now.

In 2026, intelligence is the advantage. Feedvisor makes it operational.

Don't just plan for 2026.

OPTIMIZE FOR IT

Feedvisor